



**U.S. Small Business Administration**  
**South Florida District Office**  
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April 5, 2011

Mr. Luis Arguello, Sr.  
President  
Demetech Corporation  
8935 NW 27th Street  
Miami, FL 33178

Dear Mr. Arguello:

Congratulations! It is with great pleasure I inform you of your selection as the winner of the U.S. Small Business Administration's South Florida District *and*, State of Florida, *and* Region IV 2011 Small Business Exporter of the Year Award.

These awards acknowledge not only your personal efforts and achievements in creating and sustaining a successful exporting business that has notable impact on the local and national economies, but also the leadership you have shown in the export arena. In just over a decade, because of your bold and visionary leadership, Demetech has grown from a single country exporter to a multi-million dollar manufacturer and seller of high-quality surgical sutures and blades to more than 83 different countries worldwide. You truly are a shining example of what is great about America and entrepreneurship.

Each year since 1963, the President has issued a proclamation calling for the celebration of Small Business Week. National Small Business Week recognizes outstanding small business owners and champions for their personal successes and contributions to our nation. As you know, more than half of Americans who work either own or work for a small business. The National Small Business Week Awards Celebration will be held May 18-20, 2011 in Washington, DC. Our office will also celebrate your stellar achievements; additional details will follow in a separate letter.

Thank you for participating in our awards program. I look forward to meeting you to extend my personal congratulations.

Sincerely,

Francisco "Pancho" A. Marrero  
District Director

cc: Chantal Wittman, First American Bank, Nominator